

**GREENHILL ACADEMY SECONDARY**  
**ENTREPRENEURSHIP EDUCATION**  
**S.5 TERM 2 HOLIDAY PACKAGE, 2026**

**RESPOND TO ALL**

**ITEM 1.**

Kapeke is the owner of Kape's stationery Enterprise, a small business dealing in books, pens, and other office supplies. Kapeke supplies the products to schools, offices, and Individual students. Due to increased customer demand, Kapeke wants to purchase additional stock from Bright Supplies Ltd. However, Kapeke has never prepared the appropriate documents to order and also take note of the goods received.

At the end of the financial year on 31st May 2026, Kapeke also wants to assess the performance and financial position of his enterprise. However, he does not know how to prepare the relevant financial statements to analyze the solvency of his business. The following balances were extracted from his books of accounts.

Sales **UGX 60,000,000**, Purchases **UGX 35,000,000**, opening stock **UGX 4,000,000**, carriage inwards **UGX 1,000,000**, rent expenses **UGX 2,400,000**, salaries **UGX 4,800,000**, Electricity **UGX 2,000,000**, cash at bank **UGX 5,400,000**, Debtors **UGX 2,000,000**, furniture **UGX 5,000,000**, motor vehicle

**UGX 11,000,000**, creditors **UGX 3,000,000**, Rent income **UGX 1,800,000**, Capital **UGX 9,600,000**, Closing stock **UGX 5,000,000** and **UGX 800,000** was withdrawn by the owner for private use. Kaamu is now seeking for your guidance on how to analyze the financial position and solvency during the year.

**Task:**

- a) Print for Kapeke a news paper advert for his business.
- b) Prepare the relevant financial statements on chart to analyze the solvency of his business

**ITEM 2**

Peter operates a small poultry enterprise in Kampala. In recent years, the business has experienced steady growth and attracted many customers from nearby communities. Encouraged by this success, Peter intends to sustain the enterprise by increasing production and supplying larger markets. However, he has not prepared a roadmap to clearly outline the goals, the resources required, expected costs and revenue, or the strategies for achieving future growth.

At the same time, several new poultry enterprises have been established in the area. These businesses offer similar products, sometimes at low prices and use various promotional methods to attract customers. Consequently, Peter has noticed changes in customer preferences, fluctuations in sales and increased pressure to improve the quality and pricing of his products.

Peter is seeking guidance in how to manage the enterprise effectively and respond the challenges arising from presence of many businesses offering similar products and services.

**Task**

Help peter to write and print a business plan